

6.—Retail Chain Store Sales, by Province and by Kind of Business, 1954-58

Province and Kind of Business	1954	1955	1956	1957	1958
	\$'000	\$'000	\$'000	\$'000	\$'000
Province					
Newfoundland.....	13,865	12,982	15,267	24,079	23,849
Maritime Provinces.....	141,236	155,728	169,946	179,396	190,928
Quebec.....	447,238	488,374	540,628	576,716	619,584
Ontario.....	999,571	1,096,030	1,230,388	1,335,056	1,451,325
Manitoba.....	86,523	94,235	100,591	112,126	120,715
Saskatchewan.....	96,280	102,129	111,353	118,935	128,762
Alberta.....	146,932	160,909	182,111	197,763	219,751
British Columbia.....	209,202	237,734	289,846	289,463	309,336
Yukon and Northwest Territories.....	5,788	5,835	6,925	8,034	8,897
Canada.....	2,146,635	2,353,955	2,647,955	2,841,569	3,073,147
Kind of Business					
Foods and Beverages¹.....	1,353,278	1,486,644	1,685,394	1,835,648	1,994,366
Combination grocery and meat stores.....	870,580	970,793	1,104,060	1,249,288	1,368,883
Restaurants.....	33,900	34,602	36,374	36,194	38,236
Alcoholic beverage stores.....	432,714	465,772	527,952	530,143	556,383
General Merchandise (excl. department stores)¹.....	261,495	280,871	313,976	338,645	357,199
General stores.....	36,560	37,450	41,144	42,774	42,513
Variety stores.....	194,248	207,831	229,307	247,223	264,298
Automotive.....	35,014	39,923	42,043	48,299	56,022
Apparel and Accessories¹.....	162,239	175,077	190,674	202,078	222,490
Men's and boys' clothing and furnishings.....	25,350	27,037	28,866	28,159	29,157
Women's clothing stores.....	54,843	61,897	67,269	70,707	78,147
Family clothing stores.....	32,069	33,418	36,347	40,459	44,958
Shoes.....	45,384	48,054	53,433	57,822	63,938
Building Materials and Hardware.....	104,982	114,963	141,316	140,534	154,151
Furniture and Household Appliances.....	99,536	120,515	137,059	139,727	133,301
Other Retail Stores¹.....	130,090	135,962	136,592	145,638	155,618
Drug stores.....	35,908	36,660	41,299	45,437	49,912
Jewellery stores.....	38,954	43,016	46,301	45,205	47,017

¹ Includes other kinds of business not shown separately.

Operating Results of Retail Chain Stores.—A survey of the operating results of retail chain stores is carried out every second year. The latest figures available at time of printing are those for 1957. In that year six of the ten selected trades registered smaller ratios of net operating profit than those obtained in 1955.

7.—Operating Results of Retail Chain Stores for Selected Kinds of Business, 1957

(Percentage of Net Sales)

Kind of Business	Gross Profit	Salaries and Wages	Occupancy Expenses ¹	Total Operating Expenses ²	Net Operating Profit	Net Non-trading Income	Net Profit before Income Tax
Grocery.....	15.46	8.49	1.56	14.38	1.08	0.37	1.45
Combination grocery and meat.....	17.44	7.32	1.84	13.80	3.64	0.04	3.68
Meat.....	20.17	11.26	1.21	18.48	1.69	0.19	1.88
Men's clothing.....	32.13	15.60	4.86	30.12	2.01	0.42	2.43
Women's clothing.....	34.38	14.97	6.78	30.85	3.53	1.03	4.56
Family clothing.....	32.88	16.57	5.27	30.79	2.09	0.58	2.67
Shoe.....	33.95	15.51	6.72	29.08	4.87	0.06 ³	4.81
Variety.....	38.56	18.16	5.34	29.55	9.01	0.62	9.36
Drug.....	34.36	18.76	5.03	31.36	3.00	1.07	4.07
Furniture.....	36.69	16.81	4.43	41.46	4.77 ⁴	13.48	8.71

¹ Includes taxes and insurance, light, heat and power, repairs, maintenance, depreciation (except on delivery equipment) and rentals on rented premises. ² Includes salaries and wages and occupancy expenses. ³ Net non-trading expense. ⁴ Net operating loss.